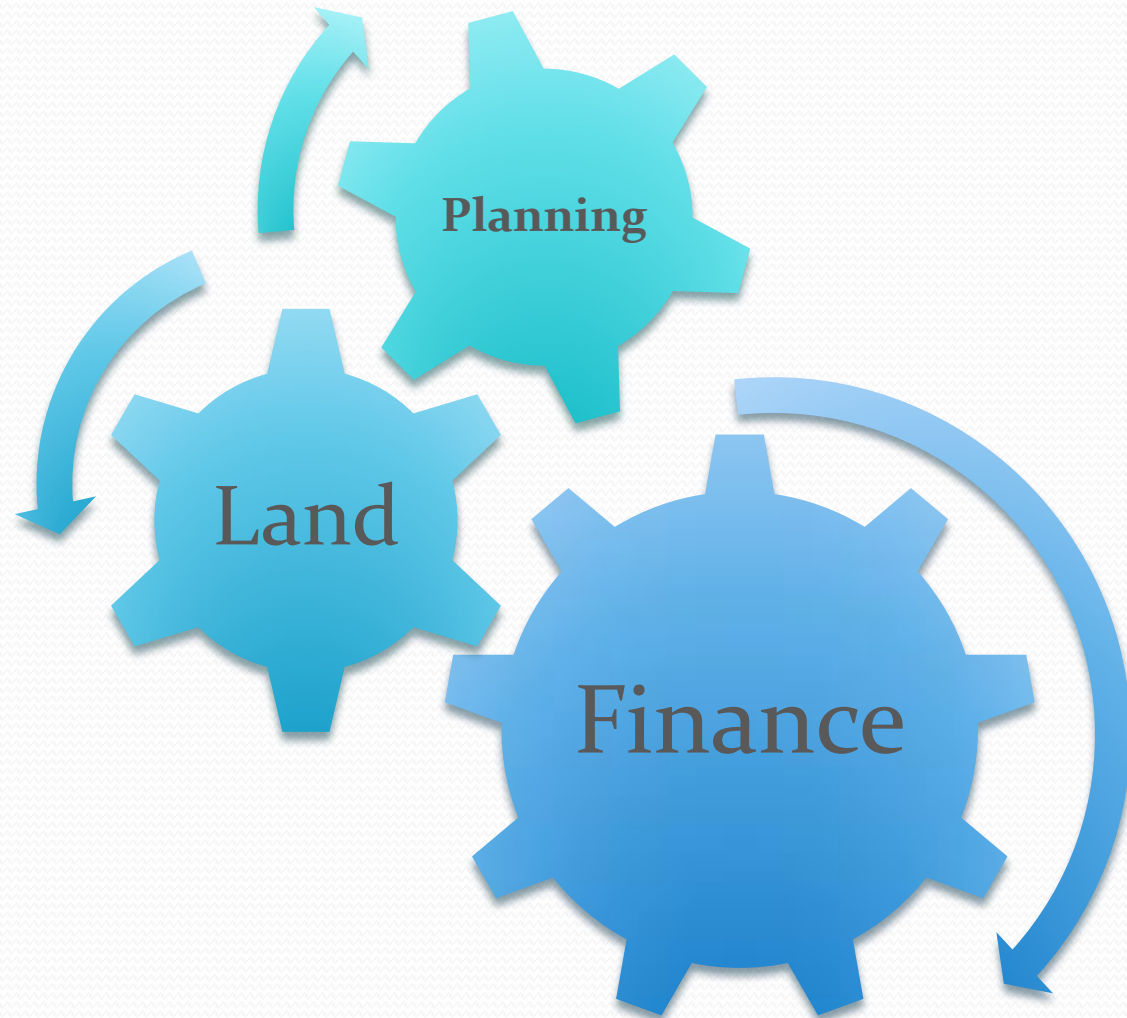


CH2M Hill, *Carol Gossett*

Railvolution Presentation

Elements of Finance Strategies



Planning



Planning

- Existing Conditions
 - Market
 - Infrastructure
 - Land Uses
 - Ownership
- Existing Policies and Constraints
- Initial Identification of Stakeholders
- Possible Financial Resources

Land Use Potential



Land

- Ownership
- Land Assembly
- Participation
 - Land Owners
 - Stakeholders
 - Municipal and Other Governmental Agencies
- Infrastructure Linkage and Economic Development

Finance Structuring



- Land Assembly
- Market Conditions
- Ownership Participation
- Governmental Involvement
- Public/Private Finance Options
- Policies and Guidelines

Guiding Principles

There is a relationship between infrastructure and economic development - it can facilitate investment, if recognized and acknowledged

Every project is different - think comprehensively, all aspects of planning, land, and finance are unique and interconnected

Think big and open your mind to new opportunities - do not rely on the tried and true

